A 3940-1,5U
7/89

College Placement Council, Inc. 62 Highland Avenue / Bethlehem, PA 18017

CPC Salary Survey

REGIONAL Report No. 4 May 1989

SOUTHERN REGION (SCPA)

Alabama A&M University
University of Alabama
University of Alabama-Engineering
University of Alabama-Birmingham
Auburn University
Augusta College
Bellarmine College
Berry College
Catawba College
University of Central Florida
Centre College
The Citadel, Military College of South Carolina
Clemson University
Duke University
Duke University-Fuqua School of Business
Eastern Kentucky University
East Tennessee State University
Elon College
Emory University-Business
Florida Atlantic University
Florida State University
University of Florida
Georgia College
Georgia Institute of Technology
Georgia Southern College
Georgia Southwestern College
Georgia State University
University of Georgia
Hampton University
Jacksonville University
University of Kentucky
Louisiana College
Louisiana State University
University of Louisville
Mars Hill College
Mary Washington College
Memphis State University
Middle Tennessee State University
Millsaps College
Mississippi State University
University of Mississippi
Morehead State University
Morris College
North Carolina A&T State University
North Carolina Central University
North Carolina State University - Textiles
University of North Carolina - Asheville
University of North Carolina - Chapel Hill
University of North Carolina - Greensboro
Northeast Louisiana University
Northern Kentucky University
University of North Florida
Oglethorpe University
Old Dominion University
Presbyterian College
Queens College
Randolph-Macon Woman's College
Rollins College
University of South Alabama
University of South Carolina
University of South Carolina-Aiken
Southern College of Technology
University of Southern Mississippi
University of South Florida
Spring Hill College
Tennessee Tech University
University of Tennessee - Chattanooga
University of Tennessee - Knoxville
Tulane University
Valdosta State College
Vanderbilt University
Vanderbilt Unviersity - Owen Graduate School of Management
Virginia Tech & State University
University of Virginia
Wake Forest University
Wake Forest University - Babcock Graduate School of Management
Western Carolina University
Western Kentucky University
College of William & Mary
Winthrop College
Wofford College
Xavier University of Louisiana

The career planning & placement offices that participate in the Salary Survey are divided into seven geographic regions. The participants listed above comprise the **Southern** Region.

The data are based on salary offers made to students graduating between September 1, 1988, and August 31, 1989. Tables on pages 1 through 8 list data on both regional and national levels for the interim period (April 5, 1989, through May 1, 1989) and cumulatively (September 1, 1988, and May 1, 1989).

Copyright 1989 by The College Placement Council, Inc.
No part of this publication may be used, adapted, or reproduced in any manner whatsoever without written permission.
ISSN 0196-1004

SCPA REGIONAL Report No. 4 MAY 1989

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

INTERIM PERIOD 4/1/89 THROUGH 5/5/89

CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH	NUMBER OF OFFERS REGIONAL	NUMBER OF OFFERS NATIONAL	AVERAGE $ OFFERS REGIONAL	AVERAGE $ OFFERS NATIONAL	PERCENTILES* 90TH	PERCENTILES* 50TH	PERCENTILES* 10TH
BUSINESS														
ACCOUNTING	86	1425	$24251	$25594	$27500	$25000	$20400	442	4345	$24762	$25398	$30000	$25000	$19500
BUSINESS ADMIN (INCL MGMT	35	386	20613	22236	24000	21000	15000	92	880	20789	22326	25006	20500	16000
DISTRIBUTION MANAGEMENT	+	19	+	26207				2	60	16750	24858	*	*	*
ECONOM & FINANCE (BANKING	66	731	21238	25148	25500	20450	18000	133	1383	21815	24654	27500	21500	17500
HOTEL/RESTAURANT MGMT.	+	44	+	19813				+	113	+	19809			
HUMAN RSRCS (incl LABOR R	18	45	21252	22110	*	*	*	24	92	21493	22199	23500	21969	18000
MANAGEMENT INFO SYSTEMS	14	118	26096	26142	*	*	*	42	400	28449	26949	31500	29750	25740
MARKETING/MARK MGMT (RESR	36	420	20576	22581	25800	21500	15080	103	1027	21230	22485	25800	22000	16000
REAL ESTATE	+	9	+	24456				1	16	19000	23489	*	*	*
COMMUNICATIONS														
ADVERTISING	5	29	18940	19390	*	*	*	10	46	17432	19166	*	*	*
COMMUNICATIONS	13	122	20331	20978	*	*	*	22	207	20018	20638	23000	20000	17000
JOURNALISM	3	34	20200	18998	*	*	*	6	71	18933	18765	*	*	*
TELECOMMUN/BROADCASTING	1	5	17000	17800	*	*	*	3	21	18500	17956	*	*	*
EDUCATION														
ELEMENTARY EDUCATION	27	117	19964	20066	22642	20023	18200	59	225	19633	19102	23000	20000	15299
PRE-ELEMENTARY EDUCATION	+	4	+	19050				1	9	19773	16481	*	*	*
PHYSICAL EDUCATION	+	12	+	19857				1	22	20000	19471	*	*	*
SPECIAL EDUCATION	+	33	+	19798				3	58	21069	19797	*	*	*
HOME ECONOMICS														
HUMAN ECOLOGY (HOME ECONO	2	3	14873	13915	*	*	*	6	19	17758	17838	*	*	*
TEXTILES & CLOTHING	+	+	+	+				+	36	+	18860			
MERCHANDISING MANAGEMENT	2	18	19000	19133	*	*	*	3	33	19000	19606	*	*	*
HUMANITIES														
FOREIGN LANGUAGES	6	19	21658	21739	*	*	*	13	33	20562	21036	*	*	*
LETTERS (incl English, Li	10	50	17700	20473	*	*	*	14	100	17029	19922	*	*	*
VISUAL & PERFORMING ARTS	+	12	+	19380				1	33	19000	17226	*	*	*
HUMANITIES - OTHER	2	30	24250	24112	*	*	*	8	69	22357	23013	*	*	*
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	15	+	22280				3	38	17901	21291	*	*	*
HISTORY	2	17	18250	21363	*	*	*	6	37	19783	21092	*	*	*
POLITICAL SCIENCE/GOVT	6	61	18238	22510	*	*	*	12	97	19011	21941	*	*	*
PSYCHOLOGY	8	66	18663	18687	*	*	*	21	132	17598	18518	19000	18000	15000
SOCIOLOGY	3	15	18167	18942	*	*	*	10	40	17350	19961	*	*	*
SOCIAL SCIENCES-OTHER	11	36	18391	21797	*	*	*	13	70	18392	20380	*	*	*
ENGINEERING														
AEROSPACE & AERONAUTICAL	13	76	30302	29523	*	*	*	20	231	28921	29370	31800	30150	24342
AGRICULTURAL	1	2	24800	25210	*	*	*	6	16	23861	24840	*	*	*
ARCHITECTURAL	+	5	+	25988				+	19	+	25327			
BIOENGINEERING & BIOMEDIC	+	6	+	27494				+	16	+	27931			
CHEMICAL	46	540	32932	32913	34000	33270	32000	113	1325	32671	32913	34500	33240	30900
CIVIL	6	243	27983	26529	*	*	*	34	656	25920	26340	32000	25227	21372
COMPUTER	6	89	29256	29974	*	*	*	28	216	30421	29946	32000	30894	27500
ELECTRICAL/ELECTRONIC	62	738	29597	30710	32880	30258	25343	148	1972	29958	30471	33000	30396	25343

continued

BACHELOR'S DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
INDUSTRIAL	19	180	$28847	$29889	*	*	*	43	447	$27253	$29674	$30540	$28200	$22006
MECHANICAL	65	665	30342	30626	$32700	$31200	$26000	167	1937	30253	30468	33120	30600	26400
METALLURGICAL	4	114	29750	31080	*	*	*	6	167	29500	30599	*	*	*
MINING (INCL GEOLOGICAL)	+	9	+	28156				+	18	+	26435			
NUCLEAR	+	14	+	30961				+	30	+	31066			
PETROLEUM	1	34	36600	34268	*	*	*	1	102	36600	33026	*	*	*
TEXTILE	+	+	+	+				3	3	27333	27333	*	*	*
ENGINEERING TECHNOLOGY	+	116	+	28546				36	313	26896	28384	32400	26196	21600
INDUSTRIAL TECHNOLOGY	+	24	+	27716				13	65	24099	26614	*	*	*
AGRICULTURAL & NATURAL RESOURCES														
AGRIBUSINESS	1	8	23000	23525	*	*	*	1	35	23000	22590	*	*	*
ANIMAL SCIENCES	+	1	+	24000				2	13	17500	19008	*	*	*
PLANT SCIENCES	+	+	+	+				1	6	18500	18547	*	*	*
NATURAL RESOURCES	+	4	+	22625				+	6	+	22383			
OTHER AGRICULTURAL SCIENC	4	17	17830	21587	*	*	*	6	44	19470	21048	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	27	362	26757	28682	32000	27500	22000	69	824	26090	28297	32000	27000	19000
COMPUTER PROGRAMMING	8	58	27428	30065	*	*	*	19	87	26820	28738	*	*	*
INFORMATION SCIENCES & SY	9	86	29511	27313	*	*	*	26	221	27385	26590	31800	27250	23000
SYSTEMS ANALYSIS	2	8	31250	28949	*	*	*	3	16	31167	28762	*	*	*
HEALTH SCIENCES														
ALLIED HEALTH	1	5	11000	20700	*	*	*	6	50	20947	23606	*	*	*
HEALTH SCIENCES	3	3	29000	29000	*	*	*	7	27	25707	20272	*	*	*
NURSING	+	11	+	27212				15	103	20820	23617	*	*	*
PHARMACY	+	9	+	30241				59	75	36902	35388	41000	41000	27664
SCIENCES														
ACTUARIAL	+	19	+	30579				+	27	+	30382			
ARCHITECTURAL & ENVIRONME	2	5	22000	23480	*	*	*	5	19	24280	24143	*	*	*
BIOLOGICAL	1	19	18000	22486	*	*	*	3	36	16410	20654	*	*	*
CHEMISTRY	2	24	24100	24709	*	*	*	7	88	26186	27989	*	*	*
GEOLOGY & GEOLOGICAL SCI	1	11	25000	23918	*	*	*	1	16	25000	23641	*	*	*
MATHEMATICS	1	73	28000	27984	*	*	*	10	151	21889	26755	*	*	*
PHYSICS	2	8	20892	24975	*	*	*	2	16	20892	25784	*	*	*
OTHER PHYSICAL & EARTH SC	+	3	+	22742				1	14	28000	22674	*	*	*
TOTALS	643	7484						1915	19119					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
FINANCE														
ACCOUNTING (PUBLIC)	70	1183	$24908	$26046	$27500	$25000	$22800	374	3671	$25441	$25728	$30000	$25650	$22000
ACCOUNTING (PRIVATE)	18	286	21560	23274	*	*	*	59	787	21238	23707	26000	21000	16000
COMMERCIAL BANKING (CNSMR	41	78	19232	21032	22000	18500	18500	57	142	19509	21381	22500	18500	18000
COMMERCIAL BANKING (LENDG	4	53	20113	23094	*	*	*	16	118	18628	22624	*	*	*
INVESTMT BANKING (CORP FN	3	31	21000	28198	*	*	*	5	48	20200	27336	*	*	*
INVESTMT BANKNG (M & A)	+	21	+	29538				1	26	34200	29250	*	*	*
INVESTMT BANKG (REAL EST)	+	7	+	30257				+	12	+	25025			
INVESTMT BANKG (SALES & T	1	10	15600	21970	*	*	*	2	19	17800	22669	*	*	*
FINANCIAL/TREASURY ANALYS	17	212	21982	25918	*	*	*	33	422	22827	25548	27600	24000	17000
PORTFOLIO MGMT/BROKERAGE	4	35	25500	22509	*	*	*	5	54	25200	22880	*	*	*
UNDERWRITING	6	41	23500	20991	*	*	*	13	75	22962	20936	*	*	*
MARKETING														
ADVERTISING	1	17	22500	21700	*	*	*	4	33	18650	19786	*	*	*
BRAND/PRODUCT MANAGEMENT	5	75	19340	22754	*	*	*	14	181	23186	23567	*	*	*
BUYER/MERCHANDISING	4	91	17425	23160	*	*	*	17	272	20000	22466	*	*	*
MARKET RESEARCH	2	44	19600	24031	*	*	*	5	86	21939	23811	*	*	*
SALES	53	474	21811	22599	27500	22500	15080	157	1121	21753	22957	27500	22600	15080
COMMUNICATIONS														
DESIGN/GRAPHIC ARTS	+	10	+	20700				5	24	29120	22390	*	*	*
MEDIA PLANNING	+	+	+	+				4	13	17144	20504	*	*	*
ON-AIR REPORTING	+	2	+	13500				+	4	+	15750			
PRODUCTION	2	9	23069	27493	*	*	*	4	26	26160	22662	*	*	*
PUBLIC RELATIONS	6	21	18650	21114	*	*	*	9	62	17391	19970	*	*	*
WRITING / EDITING	4	40	16425	18582	*	*	*	5	64	16040	17855	*	*	*
PUBLIC ADMINISTRATION														
EXECUTIVE, LEGISL, & GENL	1	7	25000	20383	*	*	*	3	24	20233	19099	*	*	*
FINANC,TAXA, MONETARY POL	+	10	+	23851				8	37	21048	21868	*	*	*
ECONOMIC PROGRAMS	+	6	+	21100				1	13	18800	19990	*	*	*
LAW ENFORCEMENT	2	11	19363	20375	*	*	*	4	36	18107	20864	*	*	*
MILITARY	1	15	21000	21074	*	*	*	4	76	18702	21344	*	*	*
NATIONAL SECURITY	+	1	+	19493				+	10	+	23430			
URBAN / REGIONAL PLANNING	+	4	+	19942				+	14	+	23020			
SOCIAL SERVICES														
ADMINISTRATION	2	36	13000	19260	*	*	*	5	92	17100	21871	*	*	*
COUNSELING	3	19	20771	17191	*	*	*	6	38	18652	17189	*	*	*
FUNDRAISING / DEVELOPMENT	+	2	+	21450				+	3	+	22133			
SOCIAL WORK	5	13	15666	14795	*	*	*	8	30	15542	16698	*	*	*
ENGINEERING														
BIOENGINEERING	+	9	+	30010				1	45	26500	30944	*	*	*
DESIGN / CONSTRUCT	26	479	28789	28566	32400	29820	24600	70	1317	27843	28582	32400	28800	21372
ENVIRONMENTAL/SANITATION	2	46	32400	28644	*	*	*	3	139	28520	28460	*	*	*
MANUFACTURING/INDUSTRIAL	32	648	29668	30706	33300	30300	25000	135	1959	29188	30623	33300	30000	24000
SYSTEMS / PROGRAMMING	15	130	28940	30549	*	*	*	27	267	28962	30169	33100	29280	24342
POWER SYSTEMS	14	99	28567	30204	*	*	*	21	237	28918	30193	31860	30120	25343
SOFTWARE DESIGN & DEVELOP	16	145	29336	30161	*	*	*	19	309	29157	29951	*	*	*

continued

BACHELOR'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS

(Data Combined for Men and Women)

BY FUNCTIONAL AREA FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING (continued)														
HARDWARE DESIGN & DEVELOP	6	82	$28781	$30356	*	*	*	16	201	$30582	$30481	*	*	*
RESEARCH & DEVELOPMENT	26	279	30751	31408	$33420	$32560	$25343	55	606	30664	31105	$33800	$32500	$25343
TESTING	11	87	27971	28775	*	*	*	19	220	28373	28812	*	*	*
PROCESS ENGINEERING	31	532	31580	32182	34680	32500	29975	121	1271	30316	32125	34300	31200	25000
OTHER ENGINEERING	53	231	31790	31155	33240	31800	30600	100	654	31339	30628	33240	31290	29004
COMPUTER SCIENCE														
COMPUTER PROGRAMMING	24	281	26494	27961	32100	27350	19800	70	679	25769	27441	32000	26950	19000
INFORMATION SYSTEMS	10	108	25544	26910	*	*	*	23	319	26641	26822	31000	27000	24000
SYSTEMS ANALYSIS & DESIGN	7	178	27071	28633	*	*	*	21	371	26987	28203	30000	28000	24000
OTHER FUNCTIONAL CATEGORIES														
ACTUARIAL	+	42	+	30314				+	66	+	29068			
AGRICULTURE/NAT'L RESOURC	3	14	17206	21108	*	*	*	7	63	18374	21280	*	*	*
ARCHITECTURE	1	3	17000	26467	*	*	*	1	24	17000	23486	*	*	*
CONSULTING	17	335	28324	27902	*	*	*	77	690	28735	27897	31500	29000	25500
HUMAN RESRCS /INDUS RELS	4	41	26125	21244	*	*	*	14	113	22873	22050	*	*	*
MANAGEMENT TRAINEE	55	586	19672	22480	22800	20000	16500	119	1208	20067	21980	23000	20000	16500
MATH/STATISTICIANS	1	17	28000	28095	*	*	*	6	31	19740	25409	*	*	*
NURSES / PERSONAL CARE	1	15	40000	27486	*	*	*	16	104	22019	23807	*	*	*
OTHER HEALTH RELATED (EX	4	28	19662	23243	*	*	*	72	178	34165	27182	41000	38000	24000
PARALEGAL	+	3	+	22667				+	6	+	21737			
PERFORMING ARTS (ENTERTAI	+	+	+	+				+	3	+	15000			
RESEARCHERS NON-TECHNICAL	+	9	+	22621				+	18	+	23463			
RESEARCHERS - TECHNICAL	+	8	+	19924				+	19	+	19975			
TEACHING	29	185	19811	20178	23000	20023	13000	74	369	19608	19299	23000	19992	16500
TOTALS	643	7484						1915	19119					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

SCPA REGIONAL Report No. 4 MAY 1989
(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
ACCOUNTING	11	77	$27817	$28473	*	*	*	30	274	$27683	$28659	$33000	$27500	$24000
MBA--NON-TECH	68	245	35026	33931	$43000	$32000	$28000	79	426	34895	33831	43000	32000	27500
MBA--TECH	20	68	38565	37019	50000	35600	30000	25	124	39488	38337	50000	36000	30000
MS-BUSINESS	+	7	+	28225				1	25	30900	29547	*	*	*
DISTRIBUTION MANAGEMENT	+	+	+	+				+	1	+	30900			
ECONOMICS & FINANCE (BANK	+	10	+	31865				+	58	+	35130			
HOTEL/RESTAURANT MNGMT	+	+	+	+				+	+	+	+			
HUMAN RESOURCES (INCL LAB	2	8	32050	31738	*	*	*	5	13	30240	30415	*	*	*
MANAGEMENT INFORMATION SY	+	7	+	27014				+	24	+	29753			
MARKETING/MKTNG MGT (RESE	+	6	+	29250				1	21	29500	30990	*	*	*
MERCHANDISING MANAGEMENT	+	+	+	+				+	1	+	21000			
COMMUNICATIONS														
ADVERTISING	+	+	+	+				+	+	+	+			
COMMUNICATIONS	+	1	+	18000				+	3	+	26000			
JOURNALISM	+	1	+	22400				+	1	+	22400			
EDUCATION														
EDUCATION ADMINISTRATION	+	2	+	33500				+	7	+	23614			
ELEMENTARY EDUCATION	2	4	22900	22844	*	*	*	7	12	24318	22983	*	*	*
PHYSICAL EDUCATION	1	1	12000	12000	*	*	*	1	1	12000	12000	*	*	*
READING EDUCATION	+	+	+	+				+	+	+	+			
SPECIAL EDUCATION	+	3	+	19667				+	9	+	21609			
HUMANITIES														
FOREIGN LANGUAGES	+	+	+	+				+	1	+	23107			
LETTERS	+	+	+	+				+	2	+	23250			
VISUAL & PERFORMING ARTS	+	3	+	15000				+	4	+	17000			
HUMANITIES - OTHER	+	+	+	+				+	+	+	+			
SOCIAL SCIENCES														
CRIMINAL JUSTICE	+	+	+	+				+	+	+	+			
HISTORY	+	+	+	+				+	2	+	19863			
POLITICAL SCIENCE / GOVT	1	3	22907	28102	*	*	*	1	5	22907	28541	*	*	*
PSYCHOLOGY	1	6	20000	29400	*	*	*	1	11	20000	26309	*	*	*
SOCIOLOGY	+	1	+	18358				+	3	+	24119			
SOCIAL SCIENCES - OTHER	+	2	+	24402				1	8	21420	23705	*	*	*

continued

SCPA REGIONAL Report No. 4 MAY 1989

(Data Combined for Men and Women)

MASTER'S DEGREE CANDIDATES

AVERAGE SALARY OFFERS-INEXPERIENCED

GRADUATE	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
ALL TYPES OF EMPLOYERS	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
ENGINEERING														
AEROSPACE & AERONAUTICAL	1	5	$40000	$34841	*	*	*	3	20	$34913	$33969	*	*	*
AGRICULTURAL	+	+	+	+				+	+	+	+			
BIOENGINEERING & BIOMEDIC	+	1	+	38000				+	5	+	34506			
CHEMICAL	10	50	35836	35784	*	*	*	33	104	36629	35970	$38600	$36700	$34200
CIVIL	3	22	34467	32157	*	*	*	5	80	31480	30444	*	*	*
COMPUTER	3	26	35132	38607	*	*	*	7	57	33892	36976	*	*	*
ELECTRICAL/ELECTRONIC	24	156	33976	36531	$37300	$34000	$30396	41	316	33742	36056	37300	34000	30396
INDUSTRIAL	2	15	30172	33870	*	*	*	5	45	28069	34763	*	*	*
MECHANICAL	19	91	36412	35347	*	*	*	31	217	35950	35199	38000	36600	33000
METALLURGICAL	+	24	+	35035				+	44	+	34695			
MINING & MINERAL	+	+	+	+				+	6	+	31257			
NUCLEAR	+	2	+	33500				+	3	+	34733			
PETROLEUM	+	5	+	35920				+	23	+	38475			
TEXTILE	+	+	+	+				+	+	+	+			
HEALTH SCIENCES														
ALLIED HEALTH	+	5	+	25920				+	9	+	26590			
HEALTH SCIENCES	+	4	+	21250				+	11	+	21624			
NURSING	+	+	+	+				+	1	+	25000			
SCIENCES														
AGRICULTURAL & NATL RESOU	+	+	+	+				+	2	+	22400			
ARCHITECTURAL & ENVIRONME	+	1	+	24000				+	1	+	24000			
BIOLOGICAL	+	+	+	+				+	3	+	22905			
CHEMISTRY	+	6	+	31637				2	24	29100	32654	*	*	*
COMPUTER SCIENCE														
COMPUTER SCIENCE	4	42	34158	36398	*	*	*	6	115	32772	35813	*	*	*
SCIENCES														
GEOLOGY & RELATED GEOLOGI	2	12	36000	33347	*	*	*	3	38	32800	31181	*	*	*
MATHEMATICS (INCL ACTUARI	+	5	+	33969				2	18	24537	30782	*	*	*
PHYSICS	+	3	+	29408				+	5	+	29848			
POLYMER	+	2	+	41750				+	6	+	34137			
TOTALS	174	932						290	2189					

Master's Degree Candidates - Experience[1]

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

GRADUATE ALL TYPES OF EMPLOYERS	INTERIM PERIOD 9/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES*		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
OVER 1 TO 2 YEARS														
MBA--NON-TECH	48	134	$38574	$41408	$50000	$36000	$30000	66	315	$38705	$42556	$55000	$36000	$28000
MBA--TECH	16	45	42688	43662	*	*	*	20	98	39975	45674	50000	42500	29500
OVER 2 TO 4 YEARS														
MBA--NON-TECH	65	179	43092	43557	55000	44500	35000	77	349	43400	44012	55000	45000	35000
MBA--TECH	25	78	44190	44088	53000	44920	36240	29	171	46285	47402	55000	45000	34500
OVER 4 YEARS														
MBA--NON-TECH	38	129	41767	42788	51000	40900	34000	49	303	44268	44390	55000	43000	34000
MBA--TECH	17	50	39472	45416	*	*	*	21	130	41406	48771	48500	40000	35000
TOTALS	209	615						262	1366					

1 Years of previous full-time, nonmilitary employment
* Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

DOCTORAL DEGREE CANDIDATES

(Data Combined for Men and Women)

AVERAGE SALARY OFFERS

BY CURRICULUM FOR ALL TYPES OF EMPLOYERS	INTERIM PERIOD 4/1/89 THROUGH 5/5/89							CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89						
	NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'			NUMBER OF OFFERS		AVERAGE $ OFFERS		PERCENTILES'		
	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH	REGIONAL	NATIONAL	REGIONAL	NATIONAL	90TH	50TH	10TH
BUSINESS														
BUSINESS ADMIN & MNGMT.	+	3	+	$50333				+	3	+	$50333			
COMPUTER & INFOR SCIENCES	+	1	+	46000				+	5	+	50100			
EDUCATION														
EDUCATION ADMINISTRATION	1	3	$44500	39500	*	*	*	2	9	$34750	36844	*	*	*
HUMANITIES & SOCIAL SCIENCES														
ECONOMICS	+	+	+	+				+	+	+	+			
ENGLISH	1	1	26000	26000	*	*	*	1	2	26000	23000	*	*	*
FOREIGN LANGUAGES	1	1	26000	26000	*	*	*	1	1	26000	26000	*	*	*
PSYCHOLOGY	+	+	+	+				+	4	+	32500			
SOCIOLOGY	+	+	+	+				+	+	+	+			
ENGINEERING														
AEROSPACE	+	1	+	52000				+	8	+	50873			
CHEMICAL	12	55	49370	48322	*	*	*	14	96	49024	47663	*	*	*
CIVIL	+	3	+	42700				2	5	31200	38100	*	*	*
COMPUTER	+	+	+	+				+	2	+	52500			
ELECTRICAL/ELECTRONIC	+	7	+	52238				4	22	36000	47237	*	*	*
MECHANICAL	+	2	+	49850				+	5	+	46060			
METALLURGICAL	2	13	51120	50494	*	*	*	2	16	51120	49853	*	*	*
SCIENCES														
AGRICULTURE & NAT'L RESRC	+	1	+	30000				+	2	+	36700			
BIOLOGICAL	+	+	+	+				+	+	+	+			
CHEMISTRY	13	83	44502	43747	*	*	*	18	109	44807	43618	*	*	*
GEOLOGICAL SCIENCES	+	2	+	37250				+	6	+	34729			
MATHEMATICS	+	+	+	+				+	+	+	+			
PHYSICS	+	9	+	42910				+	16	+	42712			
POLYMER	+	6	+	44867				+	8	+	44375			
TOTALS	30	191						44	319					

' Percentiles are computed on regional data
* Not computed for fewer than 20 offers
+ No offers reported

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89 90th: 22080 / 10th: 18330 PART 1 - PAGE 1

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
ACCOUNTING	25647 352 35200/22000			21633 3	14200 1	22000 1	20500 2	27000 4	18641 3
BUSINESS ADMIN (INCL MGMT	23375 4			20982 17	23250 2		24882 3		18250 2
ECONOM & FINANCE (BANKING	27563 8	22500 1	16000 1	19715 46 24000/18000	22000 1		23500 2	26800 4	21588 17
HUMAN RSRCS (incl LABOR R				18500 1					
MANAGEMENT INFO SYSTEMS	29981 27 33500/29000			25740 1		27700 1	24233 3	29000 2	
MARKETING/MARK MGMT (RESR				18210 5	19000 2	25900 2	23500 5		15000 1
REAL ESTATE									19000 1
ADVERTISING						16207 3	19000 1		
COMMUNICATIONS				20500 2		20250 2			
JOURNALISM		20000 1				15600 1			20000 1
TELECOMMUN/BROADCASTING						13000 1			
HUMAN ECOLOGY (HOME ECONO									18300 1
LETTERS (incl English, Li				17050 2					15300 2
HUMANITIES - OTHER	31550 2			23500 1					
HISTORY				22500 1					
POLITICAL SCIENCE/GOVT				19375 4					
PSYCHOLOGY				18500 2		18000 1		17500 1	
SOCIOLOGY				16450 4					
SOCIAL SCIENCES-OTHER				18717 6					
AEROSPACE & AERONAUTICAL				18200 1					
CIVIL			20400 2					25575 4	
COMPUTER	31286 7					33800 1		28750 2	
ELECTRICAL/ELECTRONIC	31500 1					30400 7		27600 1	

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG		ADVERTISING		ARCHITECTURAL		BANKING (COMME		BANKING (INVES		COMMUNICATION		COMPUTER SFT/D		CONSULT SVCS		FINANCE	
INDUSTRIAL	28278	9											28000	1	28700	1		
MECHANICAL	28000	1			32400	1									28500	2		
ENGINEERING TECHNOLOGY											33048	2			30498	2		
COMPUTER SCIENCE	27100	5					25000	1			32600	1	25192	12	28500	2	22617	2
COMPUTER PROGRAMMING	24000	1									28500	1	30750	6	24625	4		
INFORMATION SCIENCES & SY											28900	1	23950	4			27000	1
SYSTEMS ANALYSIS													31000	1	31250	2		
ARCHITECTURAL & ENVIRONME					17000	1												
MATHEMATICS																	19000	1
PHYSICS													26000	1				

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
ACCOUNTING	22000 1		21017 6		21502 4	30000 2		24000 1	15000 1
BUSINESS ADMIN (INCL MGMT	17500 1		23750 2		18889 19	19000 1		19500 2	
ECONOM & FINANCE (BANKING			21611 9		19064 11			21500 2	19000 1
HUMAN RSRCS (incl LABOR R			21636 11		17600 3				
MARKETING/MARK MGMT (RESR	22000 2		20222 9		19017 22 22800/17500	18300 2		22000 2	12480 1
ADVERTISING	12000 1				15600 1				
COMMUNICATIONS					19633 9			15600 2	
JOURNALISM					14500 1			18500 1	
HUMAN ECOLOGY (HOME ECONO					20000 1				
MERCHANDISING MANAGEMENT					19000 3				
FOREIGN LANGUAGES			24000 1		17250 3				
LETTERS (incl English, Li					17250 2			12750 2	
HUMANITIES - OTHER			22680 1		12000 1				
CRIMINAL JUSTICE			20000 1						
HISTORY					18500 1				
POLITICAL SCIENCE/GOVT		18500 1			18233 3	20000 1			
PSYCHOLOGY			24000 1		18675 4	18000 1			
SOCIOLOGY					17800 4				
SOCIAL SCIENCES-OTHER					18500 2				
AGRICULTURAL				26500 1					
ELECTRICAL/ELECTRONIC					25000 1				
COMPUTER SCIENCE			20457 3		21000 1				
COMPUTER PROGRAMMING					20000 1				

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
INFORMATION SCIENCES & SY			25000 1						
PHARMACY					40932 37 43500/41000				
BIOLOGICAL					12000 1				
MATHEMATICS						28000 1			

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
ACCOUNTING		22100 1	20167 3	16000 1	12720 2	19982 4	19749 26 23400/16872	24000 1	14000 2
BUSINESS ADMIN (INCL MGMT		18700 3	22100 2	19700 4	27000 1	18650 4	20000 1		15000 2
DISTRIBUTION MANAGEMENT		17500 1		16000 1					
ECONOM & FINANCE (BANKING		18725 4	24000 1			19200 2			
HUMAN RSRCS (incl LABOR R						27000 1			
MANAGEMENT INFO SYSTEMS		24400 3					19200 1		
MARKETING/MARK MGMT (RESR		22664 5		15540 2		15118 1		22500 1	17152 2
ADVERTISING		23000 1		20250 2					
COMMUNICATIONS				17000 1		22000 1			
ELEMENTARY EDUCATION					19568 57 26600/15299		20000 1		
PRE-ELEMENTARY EDUCATION					19773 1				
PHYSICAL EDUCATION					20000 1				
SPECIAL EDUCATION					23104 2				
HUMAN ECOLOGY (HOME ECONO							19250 2		
FOREIGN LANGUAGES					19725 2	19600 1	16600 1		
LETTERS (incl English, Li					19900 2				16400 1
VISUAL & PERFORMING ARTS					19000 1				
HUMANITIES - OTHER				19575 1			25000 1		
CRIMINAL JUSTICE						16851 2			
HISTORY		21000 1			17200 1		15500 1		
POLITICAL SCIENCE/GOVT						18726 1	19350 2		
PSYCHOLOGY		15600 1				18726 2	12600 1	15000 1	12000 1
SOCIOLOGY						19500 1			

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
SOCIAL SCIENCES-OTHER							18150 2		16000 2
AEROSPACE & AERONAUTICAL						24676 3			
AGRICULTURAL					28565 1	22867 3			
CHEMICAL	27750 2		31200 1			19654 2			
CIVIL		20400 1	25200 2			24895 3	23321 9		
COMPUTER			30000 1						
ELECTRICAL/ELECTRONIC			30503 7	27500 1		26011 28 31100/24342	31000 2		
INDUSTRIAL						24742 7	21372 1		
MECHANICAL			29997 6			26434 12	18726 1		36000 2
ENGINEERING TECHNOLOGY		24632 2	22356 2		17855 1				
INDUSTRIAL TECHNOLOGY		26950 2				20208 1			
PLANT SCIENCES						18500 1			
OTHER AGRICULTURAL SCIENC				18000 1		15118 1	19500 1		
COMPUTER SCIENCE	28200 2		26025 4	18000 1	15250 2	20160 1	18205 4		
COMPUTER PROGRAMMING			28100 1		22718 2				
INFORMATION SCIENCES & SY				24000 2			27000 1	25000 3	
ALLIED HEALTH							15600 1	26500 2	19027 3
HEALTH SCIENCES						21000 1		27125 4	25225 2
NURSING								20820 15	
PHARMACY								29748 21 37000/24900	38000 1
BIOLOGICAL					19230 1	18000 1			
CHEMISTRY							20000 1		
MATHEMATICS					17450 1	18486 4			

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT Sample Block: Average: 20250 706 # of Offers

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89 90th: 22080 / 10th: 18330 PART 3 - PAGE 3

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
PHYSICS						15783 1			

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ACCOUNTING					22400 2			28980 1	25850 5
BUSINESS ADMIN (INCL MGMT			15000 1				19600 2		24337 3
ECONOM & FINANCE (BANKING					25500 1		28800 1	18000 2	26000 3
HUMAN RSRCS (incl LABOR R						20500 1			
MANAGEMENT INFO SYSTEMS									26933 3
MARKETING/MARK MGMT (RESR								22600 1	25135 15
ADVERTISING									15600 1
COMMUNICATIONS								20000 1	
SPECIAL EDUCATION			17000 1						
HUMAN ECOLOGY (HOME ECONO			14873 2						
FOREIGN LANGUAGES							33000 1		
LETTERS (incl English, Li				19500 1			21000 1	17000 1	
HUMANITIES - OTHER				13000 1					
PSYCHOLOGY			13250 2	18000 1					19000 1
SOCIOLOGY			17000 1						
AEROSPACE & AERONAUTICAL					30413 15		30000 1		
CHEMICAL						31000 1	30900 1	28000 1	33114 77 35580/31800
CIVIL							27000 1	31160 5	
COMPUTER					27972 2				32100 1
ELECTRICAL/ELECTRONIC					30013 11		30750 4	31000 1	32144 9
INDUSTRIAL					28000 1		26082 5		30613 3
MECHANICAL					30027 32 32100/29120		27827 12	29839 7	31927 27 34800/30000
METALLURGICAL									30000 1

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
ENGINEERING TECHNOLOGY					26400 2		25067 6	30600 2	30600 2
INDUSTRIAL TECHNOLOGY							26950 2	23498 2	
AGRIBUSINESS						23000 1			
ANIMAL SCIENCES						17500 2			
OTHER AGRICULTURAL SCIENC						21400 3			
COMPUTER SCIENCE					27927 3			20160 1	28705 4
COMPUTER PROGRAMMING									31080 1
INFORMATION SCIENCES & SY							29000 1		
ARCHITECTURAL & ENVIRONME								26100 4	
CHEMISTRY				20000 1					28660 5
OTHER PHYSICAL & EARTH SC									28000 1

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS		ELECTR & ELECT		FOOD & BEVERAG		HOUSEHOLD & PE		METALS & METAL		MINING		PACKAGING & AL		PAPER & WOOD P		PETROLEUM & AL	
ACCOUNTING	20800	2			22000	1	20000	1	24500	1					24400	5	27000	1
BUSINESS ADMIN (INCL MGMT	26500	1	20200	4			23950	2					24000	2	21333	3		
ECONOM & FINANCE (BANKING	24750	2	29500	2			28000	3					25000	1	21000	2	26867	3
HUMAN RSRCS (incl LABOR R							18000	1							27500	1	23000	1
MANAGEMENT INFO SYSTEMS	28000	1																
MARKETING/MARK MGMT (RESR	16500	1	19100	2	20597	6	24675	4	29500	1					25500	1	24180	5
COMMUNICATIONS			25000	2														
TELECOMMUN/BROADCASTING					17000	1									25500	1		
FOREIGN LANGUAGES	17150	2			30600	1												
HISTORY															24000	1		
AGRICULTURAL					19500	1												
CHEMICAL			30600	1					33000	1					32600	6	32918	8
CIVIL									29800	2							32200	2
COMPUTER	29985	7	29926	6													33996	1
ELECTRICAL/ELECTRONIC	30763	10	30661 34560/28000	37					31800	8					31283	6	33000	3
INDUSTRIAL			28440	6														
MECHANICAL	31600	1	30145	13			26000	1	29620	10					31718	11	32149	5
METALLURGICAL									29667	3								
PETROLEUM																	36600	1
ENGINEERING TECHNOLOGY	32332	3	24000	1					25133	3							25875	2
INDUSTRIAL TECHNOLOGY	23000	1	16000	1	28080	1									25000	1		
COMPUTER SCIENCE	29607	7	29340	5					28800	1							30940	5
INFORMATION SCIENCES & SY	29113	8	30800	3	31000	1												

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
GEOLOGY & GEOLOGICAL SCI			25000 1						
MATHEMATICS	24000 1	29500 1							

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
ACCOUNTING		26700 1			21500 1	
BUSINESS ADMIN (INCL MGMT					24436 4	
ECONOM & FINANCE (BANKING				26800 3		
HUMAN RSRCS (incl LABOR R					22635 4	
MARKETING/MARK MGMT (RESR					17000 1	25000 2
COMMUNICATIONS		18000 1		24000 1		
JOURNALISM					25000 1	
ELEMENTARY EDUCATION				23000 1		
FOREIGN LANGUAGES	18000 1					
PSYCHOLOGY					24200 1	
SOCIAL SCIENCES-OTHER					21500 1	
CHEMICAL		33450 4			33000 2	33960 6
CIVIL				25333 3		
ELECTRICAL/ELECTRONIC		31800 1		31800 2	32880 5	29680 3
INDUSTRIAL					26291 7	30600 2
MECHANICAL		31500 2		30800 2	32008 13	30853 6
METALLURGICAL				29000 2		
TEXTILE					27333 3	
ENGINEERING TECHNOLOGY				24000 2	26867 3	27000 1
INDUSTRIAL TECHNOLOGY		21000 1			25200 1	
COMPUTER SCIENCE					31000 2	
COMPUTER PROGRAMMING	18460 1				31000 1	
MATHEMATICS			27000 1			

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 5/1/88 THROUGH 5/[illegible]/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
BACHELOR - NON TECHNICAL	25991 393 35200/22000	21250 2	16000 1	19763 95 25740/17000	20117 6	19768 12	23240 16	26427 11	20083 28 30000/14923
BACHELOR - TECHNICAL	28854 24 31500/27000		22550 4	21600 2		30977 13	26704 25 32450/23500	27605 20 31500/24000	22808 4

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
BACHELOR - NON TECHNICAL	19100 5	18500 1	21434 41 25000/18000		18765 94 26000/15600	21943 7		18767 12	15493 3
BACHELOR - TECHNICAL			21593 4	26500 1	39841 41 43500/38000	28000 1			

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
BACHELOR - NON TECHNICAL		20836 20 33400/15000	21450 6	18246 12	19561 70 27000/15299	19301 20 27000/16800	19382 39 25000/16392	20500 3	15270 10
BACHELOR - TECHNICAL	27975 4	24713 5	28417 24 34000/25200	22300 5	19879 8	24319 69 31100/18800	22234 21 33000/18324	26078 45 40000/18000	27191 8

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
BACHELOR - NON TECHNICAL			15035 7	16833 3	23433 3	20500 1	24400 5	20763 6	24926 31 28200/23500
BACHELOR - TECHNICAL				20000 1	29814 66 33000/28340	21886 7	27531 33 36000/22050	28541 23 39996/24000	32317 131 38040/29700

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
BACHELOR - NON TECHNICAL	21822 9	22800 10	21464 9	24418 11	27000 2		24333 3	23607 14	25150 10
BACHELOR - TECHNICAL	29823 38 41000/24000	29943 74 34560/26000	25895 4	26000 1	29871 28 34800/27600			31550 24 34800/28800	32020 27 36600/28950

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
BACHELOR - NON TECHNICAL	18000 1	22350 2		25480 5	22883 13	25000 2
BACHELOR - TECHNICAL	18460 1	31200 8	27000 1	27927 11	30036 37 34300/25800	31451 18

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers

90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
ACCOUNTING	25451 371 35200/22000	21035 53 28980/16000		14200 1					
BUSINESS ADMIN (INCL MGMT	22750 2	21000 1	20927 11	20000 1	23250 2				
ECONOM & FINANCE (BANKING		24350 4	19360 25 22500/18500	19770 10	16500 1				22989 27 28000/16000
MARKETING/MARK MGMT (RESR			18000 4	19051 1	19000 2				25667 3
JOURNALISM								20000 1	
HUMAN ECOLOGY (HOME ECONO				18300 1					
FOREIGN LANGUAGES									19600 1
LETTERS (incl English, Li			17050 2					15600 1	
HUMANITIES - OTHER			23500 1						
HISTORY			22500 1						
POLITICAL SCIENCE/GOVT			20333 3						
PSYCHOLOGY			18500 2						
SOCIOLOGY			18500 2	14400 2					
SOCIAL SCIENCES-OTHER		19800 1	18500 5						
AEROSPACE & AERONAUTICAL			18200 1						
CHEMICAL						34200 1			
COMPUTER SCIENCE	27000 1								17000 1
MATHEMATICS									19000 1

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ACCOUNTING		18500 1					18800 2		
BUSINESS ADMIN (INCL MGMT		23750 2		22100 3	20140 5	20000 1	19871 24 26000/15000		19000 1
ECONOM & FINANCE (BANKING	25200 5	24250 2		31500 1	17550 2	22500 1	21667 15		
HUMAN RSRCS (incl LABOR R		22000 2			18000 1		21375 8		
MARKETING/MARK MGMT (RESR		23500 2	21000 1	23117 6	21500 5		21564 61 30000/15080		
REAL ESTATE							19000 1		
ADVERTISING			19000 2		15600 1		18900 4		17000 1
COMMUNICATIONS			15600 1	18000 1		18100 2	22417 6		
JOURNALISM							21167 3		
TELECOMMUN/BROADCASTING							21250 2		
ELEMENTARY EDUCATION							23000 1		
FOREIGN LANGUAGES		24000 1			15000 1		17433 3		
LETTERS (incl English, Li							14000 1		
HUMANITIES - OTHER									16288 2
CRIMINAL JUSTICE		20000 1							
HISTORY							24000 1		
POLITICAL SCIENCE/GOVT				18500 1					
PSYCHOLOGY		24000 1		18000 1	19000 1				
SOCIOLOGY							18000 1		
SOCIAL SCIENCES-OTHER							21500 1		
CHEMICAL				33600 1			31104 5		
CIVIL							27000 1	26500 2	
COMPUTER							31044 1	28000 1	

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
ELECTRICAL/ELECTRONIC							27500 1		
MECHANICAL					29100 1	30996 1	27567 3	32300 2	
ENGINEERING TECHNOLOGY							24000 1		
INDUSTRIAL TECHNOLOGY							16000 1		
AGRIBUSINESS							23000 1		
ANIMAL SCIENCES							20000 1		
INFORMATION SCIENCES & SY		25000 1					21300 2		
BIOLOGICAL							12000 1		
CHEMISTRY							28775 4		
GEOLOGY & GEOLOGICAL SCI							25000 1		

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
ACCOUNTING						19116 5			
BUSINESS ADMIN (INCL MGMT		26500 1	20250 2		20000 1				16800 2
ECONOM & FINANCE (BANKING						24267 3			
HUMAN RSRCS (incl LABOR R		21938 1							
ADVERTISING			16120 1						
COMMUNICATIONS			22000 1	15600 1					
JOURNALISM				15050 2					
TELECOMMUN/BROADCASTING			13000 1						
LETTERS (incl English, Li			16225 4	17250 2					
HUMANITIES - OTHER					25000 1				
CRIMINAL JUSTICE								16851 2	
POLITICAL SCIENCE/GOVT					15700 1			18726 1	
PSYCHOLOGY		24200 1							
AGRICULTURAL							18800 1		
MECHANICAL		32000 1							
INDUSTRIAL TECHNOLOGY									20208 1
HEALTH SCIENCES									21000 1
CHEMISTRY								20000 1	

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BUSINESS ADMIN (INCL MGMT			16250 2						
MARKETING/MARK MGMT (RESR			24000 1						
SPECIAL EDUCATION				17000 1					
HUMAN ECOLOGY (HOME ECONO				16114 1		13632 1			
FOREIGN LANGUAGES						16600 1			
PSYCHOLOGY			18000 1	17500 1		13033 3			
SOCIOLOGY				17000 1		19500 1			
SOCIAL SCIENCES-OTHER						17750 2			
AEROSPACE & AERONAUTICAL								29300 3	
AGRICULTURAL							26500 1	24800 1	
CHEMICAL								34680 1	32400 2
CIVIL								25851 21 38400/21372	20760 1
ELECTRICAL/ELECTRONIC								30169 14	
INDUSTRIAL				28700 1				21372 1	
MECHANICAL								28746 18	
ENGINEERING TECHNOLOGY								27600 7	
ALLIED HEALTH			11000 1	15600 1					
ARCHITECTURAL & ENVIRONME								26100 4	

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BUSINESS ADMIN (INCL MGMT	24433 3								
ECONOM & FINANCE (BANKING		24733 3				17400 1			
HUMAN RSRCS (incl LABOR R	22933 3								
MANAGEMENT INFO SYSTEMS		26500 1							
AEROSPACE & AERONAUTICAL	29120 1						29895 4		29421 11
AGRICULTURAL			25000 1			28565 1		19500 1	
CHEMICAL	31102 14	33100 1				32958 24 35400/32520	33480 4	33341 36 35580/31000	32718 23 33420/31800
CIVIL	25308 5			27600 1			26300 1	25200 1	32000 1
COMPUTER		31688 3	30744 1	28668 5	30700 2	33800 1		32100 1	
ELECTRICAL/ELECTRONIC	31091 27 34560/30000	27206 8	28668 15	30229 9	31384 9	28888 14	27533 6	30364 24 34800/28000	31271 16
INDUSTRIAL	27548 16							25016 11	30276 5
MECHANICAL	30002 42 34800/25000		30375 4		28833 3	29976 10	28340 1	30287 40 36000/26400	31548 37 39996/30000
METALLURGICAL	29400 5					30000 1			
PETROLEUM	36600 1								
TEXTILE								27500 2	
ENGINEERING TECHNOLOGY	27461 13				29475 2	33600 1	17855 1	22816 4	30822 4
INDUSTRIAL TECHNOLOGY	25256 5								26448 2
OTHER AGRICULTURAL SCIENC							19700 1		
COMPUTER SCIENCE		34600 2		31100 2					30600 1
COMPUTER PROGRAMMING		30309 6							
INFORMATION SCIENCES & SY		29200 2		33000 1					
CHEMISTRY						20000 1	28200 1		
MATHEMATICS								29500 1	

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT

BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
PHYSICS		26000 1		15783 1					
OTHER PHYSICAL & EARTH SC						28000 1			

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
ACCOUNTING							27000 3	30000 2	20150 4
BUSINESS ADMIN (INCL MGMT							24000 2	20000 1	20237 23 27500/16500
DISTRIBUTION MANAGEMENT									16750 2
ECONOM & FINANCE (BANKING		29500 1					25818 11		20105 20 28000/18000
HUMAN RSRCS (incl LABOR R					20500 1		23000 1	22750 2	20620 5
MANAGEMENT INFO SYSTEMS	22700 3	25055 8	32300 1				29914 29 33500/29000		
MARKETING/MARK MGMT (RESR								17239 3	19664 14
ADVERTISING									12000 1
COMMUNICATIONS									19850 10
HUMAN ECOLOGY (HOME ECONO					18500 1				20000 1
MERCHANDISING MANAGEMENT									19000 3
FOREIGN LANGUAGES								33000 1	22450 3
LETTERS (incl English, Li									17750 2
HUMANITIES - OTHER							31550 2		17340 2
HISTORY									18333 3
POLITICAL SCIENCE/GOVT	23000 1								18240 5
PSYCHOLOGY								16800 2	18830 5
SOCIOLOGY									17733 3
SOCIAL SCIENCES-OTHER									18767 3
CHEMICAL									22800 1
COMPUTER	28950 4		30000 1				31313 8		
ELECTRICAL/ELECTRONIC			29000 3				31500 1		25000 1
INDUSTRIAL							28278 9		

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RES /	MANAGEMENT TRA
MECHANICAL							29000 2		31200 2
TEXTILE									27000 1
ENGINEERING TECHNOLOGY			18720 1					25200 2	
INDUSTRIAL TECHNOLOGY			23000 1						24967 3
ANIMAL SCIENCES									15000 1
PLANT SCIENCES					18500 1				
OTHER AGRICULTURAL SCIENC					17780 4				26000 1
COMPUTER SCIENCE	25107 41 33000/19000	30000 4	26618 11				27900 5		
COMPUTER PROGRAMMING	25293 11						24750 2		
INFORMATION SCIENCES & SY	29144 9	26533 9	25950 2						
SYSTEMS ANALYSIS			31000 1				31250 2		
HEALTH SCIENCES								26000 1	
ARCHITECTURAL & ENVIRONME						17000 1			
MATHEMATICS	27000 1	24000 1							

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY CURRICULUM/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BUSINESS ADMIN (INCL MGMT			32146 1					27000 1
ECONOM & FINANCE (BANKING	16500 1							
ELEMENTARY EDUCATION								19575 58 26500/15299
PRE-ELEMENTARY EDUCATION								19773 1
PHYSICAL EDUCATION								20000 1
SPECIAL EDUCATION								23104 2
HUMAN ECOLOGY (HOME ECONO								20000 1
FOREIGN LANGUAGES								19725 2
LETTERS (incl English, Li								19900 2
VISUAL & PERFORMING ARTS								19000 1
HISTORY								17200 1
PSYCHOLOGY			13500 2					18000 1
SOCIAL SCIENCES-OTHER			13500 1					
COMPUTER SCIENCE								12500 1
ALLIED HEALTH			24770 4					
HEALTH SCIENCES		40000 1	23238 4					
NURSING		20820 15						
PHARMACY			36902 59 43500/27664					
BIOLOGICAL			18000 1					19230 1
MATHEMATICS	20388 5							17450 1

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/FUNCTION CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	ACCOUNTING (PU	ACCOUNTING (PR	COMMERCIAL BAN	COMMERCIAL BAN	INVESTMT BANKI	INVESTMT BANKN	INVESTMT BANKG	INVESTMT BANKG	FINANCIAL/TREA
BACHELOR - NON TECHNICAL	25437 373 35200/22000	21238 59 28980/16000	19532 56 24000/18000	18628 16	20200 5			17800 2	23139 31 28000/18000
BACHELOR - TECHNICAL	27000 1		18200 1			34200 1			18000 2

CURRICULUM	PORTFOLIO MGMT	UNDERWRITING	ADVERTISING	BRAND/PRODUCT	BUYER/MERCHAND	MARKET RESEARC	SALES	DESIGN/GRAPHIC	MEDIA PLANNING
BACHELOR - NON TECHNICAL	25200 5	22792 12	18650 4	22385 13	19431 16	19675 4	20998 134 30000/15000		17144 4
BACHELOR - TECHNICAL		25000 1		33600 1	29100 1	30996 1	26151 23 33420/20000	29120 5	

CURRICULUM	ON-AIR REPORTI	PRODUCTION	PUBLIC RELATIO	WRITING / EDIT	EXECUTIVE, LEG	FINANC,TAXA, M	ECONOMIC PROGR	LAW ENFORCEMEN	MILITARY
BACHELOR - NON TECHNICAL		24213 3	17391 9	16040 5	20233 3	21048 8		17476 3	16800 2
BACHELOR - TECHNICAL		32000 1					18800 1	20000 1	20604 2

CURRICULUM	NATIONAL SECUR	URBAN / REGION	ADMINISTRATION	COUNSELING	FUNDRAISING /	SOCIAL WORK	BIOENGINEERING	DESIGN / CONST	ENVIRONMENTAL/
BACHELOR - NON TECHNICAL			18625 4	16904 4		15542 8			
BACHELOR - TECHNICAL			11000 1	22150 2			26500 1	27843 70 38400/21372	28520 3

CURRICULUM	MANUFACTURING/	SYSTEMS / PROG	POWER SYSTEMS	SOFTWARE DESIG	HARDWARE DESIG	RESEARCH & DEV	TESTING	PROCESS ENGINE	OTHER ENGINEER
BACHELOR - NON TECHNICAL	23683 6	25175 4				17400 1			
BACHELOR - TECHNICAL	29444 129 36600/24342	29620 23 34600/25343	28918 21 32400/25343	29157 19	30582 16	30910 54 35400/25343	28373 19	30316 121 36000/25000	31339 100 39996/29004

CURRICULUM	COMPUTER PROGR	INFORMATION SY	SYSTEMS ANALYS	ACTUARIAL	AGRICULTURE/NA	ARCHITECTURE	CONSULTING	HUMAN RESRCS /	MANAGEMENT TRA
BACHELOR - NON TECHNICAL	22775 4	25549 9	32300 1		19500 2		28471 48 34100/25500	22165 11	19586 109 30600/16500
BACHELOR - TECHNICAL	25950 66 41000/19000	27343 14	26721 20 31000/23000		17924 5	17000 1	29172 29 31500/27000	25467 3	25310 10

CURRICULUM	MATH/STATISTIC	NURSES / PERSO	OTHER HEALTH R	PARALEGAL	PERFORMING ART	RESEARCHERS NO	RESEARCHERS -	TEACHING
BACHELOR - NON TECHNICAL	16500 1		18162 4					19744 71 27000/16800
BACHELOR - TECHNICAL	20388 5	22019 16	35106 68 43500/24900					16393 3

AVERAGE SALARY OFFERS MAY 1989 SCPA REGIONAL CUMULATIVE REPORT
BY TECH - NON TECH/EMPLOYER CUMULATIVE PERIOD 9/1/88 THROUGH 5/5/89

Sample Block: Average: 20250 706 # of Offers
90th: 22080 / 10th: 18330

CURRICULUM	PUBL ACCNTNG	ADVERTISING	ARCHITECTURAL	BANKING (COMME	BANKING (INVES	COMMUNICATION	COMPUTER SFT/D	CONSULT SVCS	FINANCE
MBA--NON-TECH	33873 11			32344 18	39667 3	39000 1		31660 10	28050 6
MBA--TECH	30000 1			46000 3		32500 1	31550 2	40140 5	41000 2

CURRICULUM	HOSPITALITY(AM	HOSPITALITY(HO	INSURANCE	LEGAL SVCS	MERCHANDISING	PERSONNEL SUPP	PROTECTIVE SER	PUBLISHING	REAL ESTATE
MBA--NON-TECH	37000 1	33000 3	42500 1	59333 3	29500 2				40000 3
MBA--TECH	31500 2								

CURRICULUM	RESEARCH ORGAN	TRANSPORTATION	UTILITIES	OTHER SERVICE	EDUCATION	FEDERAL GOVERN	LOCAL/STATE GO	HOSPITALS	HEALTH SRVCS (
MBA--NON-TECH									
MBA--TECH			39000 1						

CURRICULUM	MEMBERSHIP/REL	MUSEUMS & CULT	SOCIAL SRVCS/P	OTHER NON-PROF	AEROSPACE	AGRIBUSINESS &	AUTOMOTIVE & M	BUILDING MATLS	CHEMICAL, DRUG
MBA--NON-TECH					32000 1		39000 2		42600 2
MBA--TECH							41700 2		57500 2

CURRICULUM	COMPUTER & BUS	ELECTR & ELECT	FOOD & BEVERAG	HOUSEHOLD & PE	METALS & METAL	MINING	PACKAGING & AL	PAPER & WOOD P	PETROLEUM & AL
MBA--NON-TECH		38000 4	30000 1					39500 2	34250 2
MBA--TECH	35167 3	35000 1							

CURRICULUM	PRINTING	RUBBER PRODUCT	SCIENTIFIC & I	STONE, CLAY, G	TEXTILES & APP	WIDELY DIVERSI
MBA--NON-TECH				31800 1	33500 2	
MBA--TECH						